



**NY - GEO 2024**  
October 22 -23 | BROOKLYN, NY



# **ENERGY MASTER PLANS – CENTRAL TO REGIONAL BUILDING ELECTRIFICATION**

**Moderator: Derek Dwyer / *Enertech Global***

**Speakers: Joel Serface / *VHB***

**Joe DiSanto / *Ramboll***

**Nicholas Fry / *Jacobs***

**Jeff Urlaub / *Salas O'Brien***

BUILDING ELECTRIFICATION DAY 1 – 2:45PM



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# **ENERGY MASTER PLANS – CENTRAL TO REGIONAL BUILDING ELECTRIFICATION**

**Joel Serface / VHB**

BUILDING ELECTRIFICATION DAY 1 – 2:45PM



**energy evolution** practice

Powering Progress. Driving Innovation.

# Energy Master Plans

**October 22, 2024 | NY-GEO 2024**



# VHB Background

Founded in

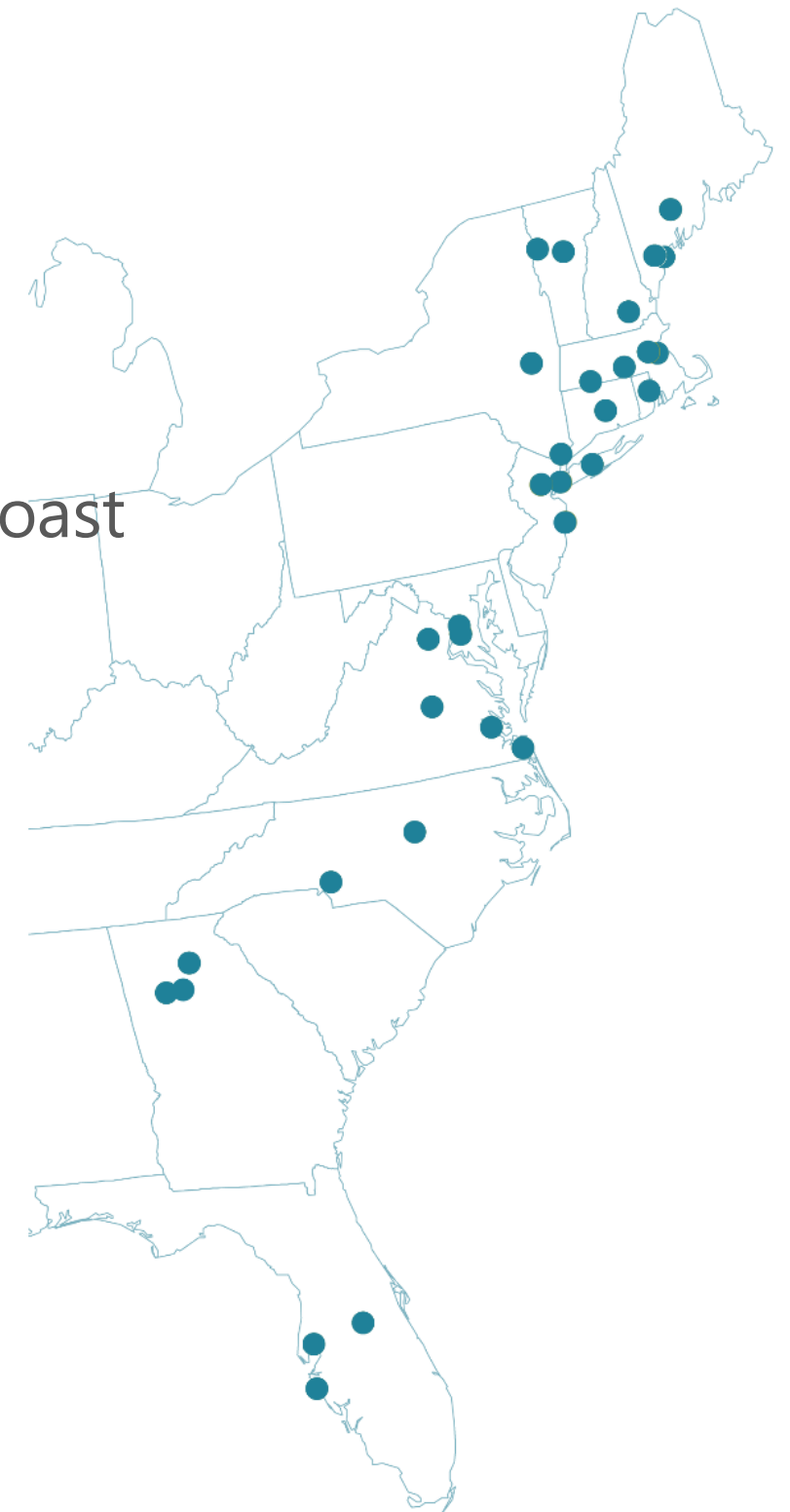
**1979**

## Mission

Partnering  
with our clients  
and communities  
to create a  
sustainable, resilient,  
and equitable future.

**30+**

Locations  
on the East Coast



**2,200+**

## Passionate professionals

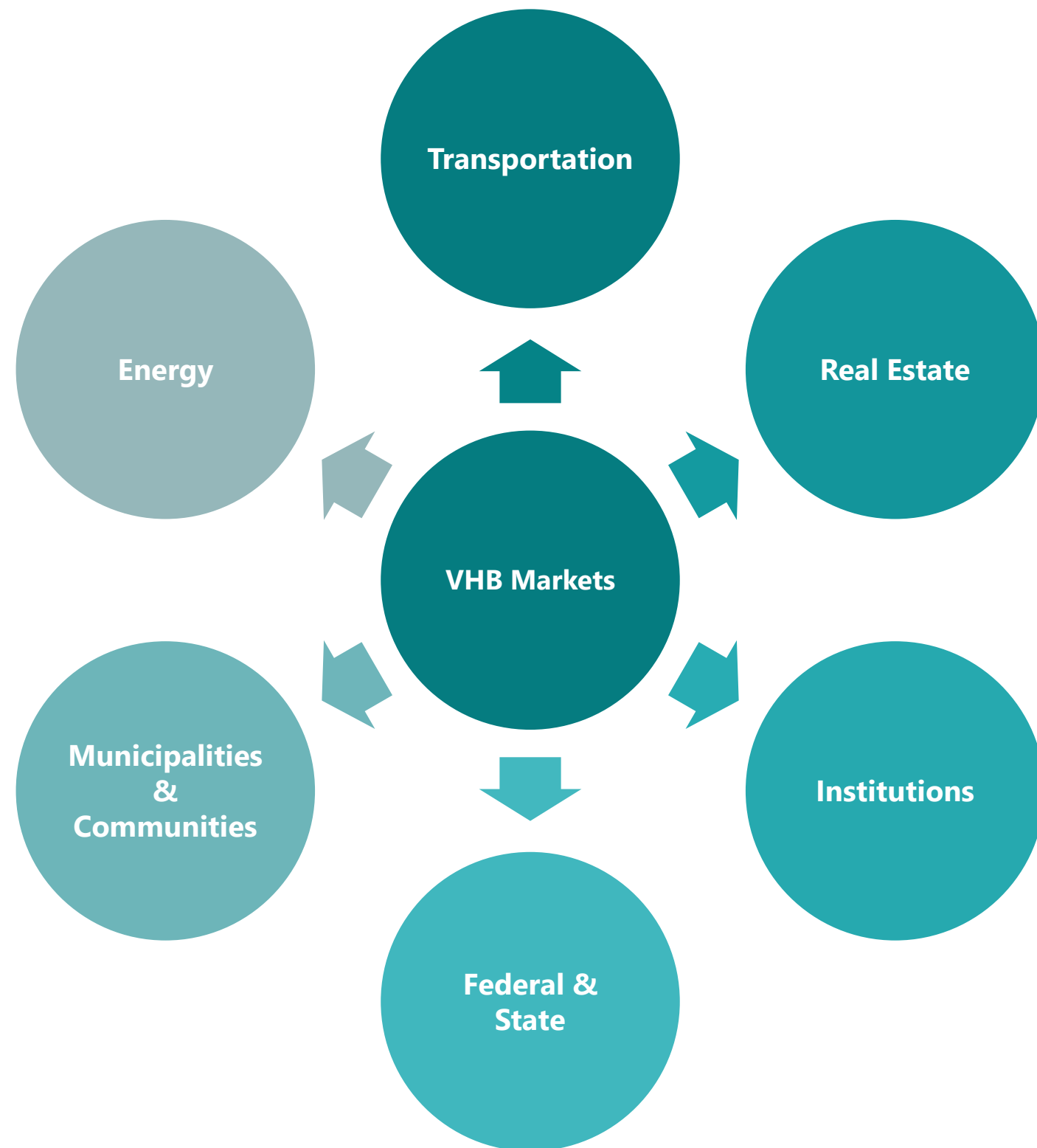
Engineers, Scientists, Planners and  
Designers

# Market Drivers



- » Imperative to get to **Net Zero** and **100% resiliency**
- » Rapid **advancement of new energy technologies** and **reduction in renewables cost**
- » Radical shift in **self-ownership value** from **IRA Direct Pay benefits**

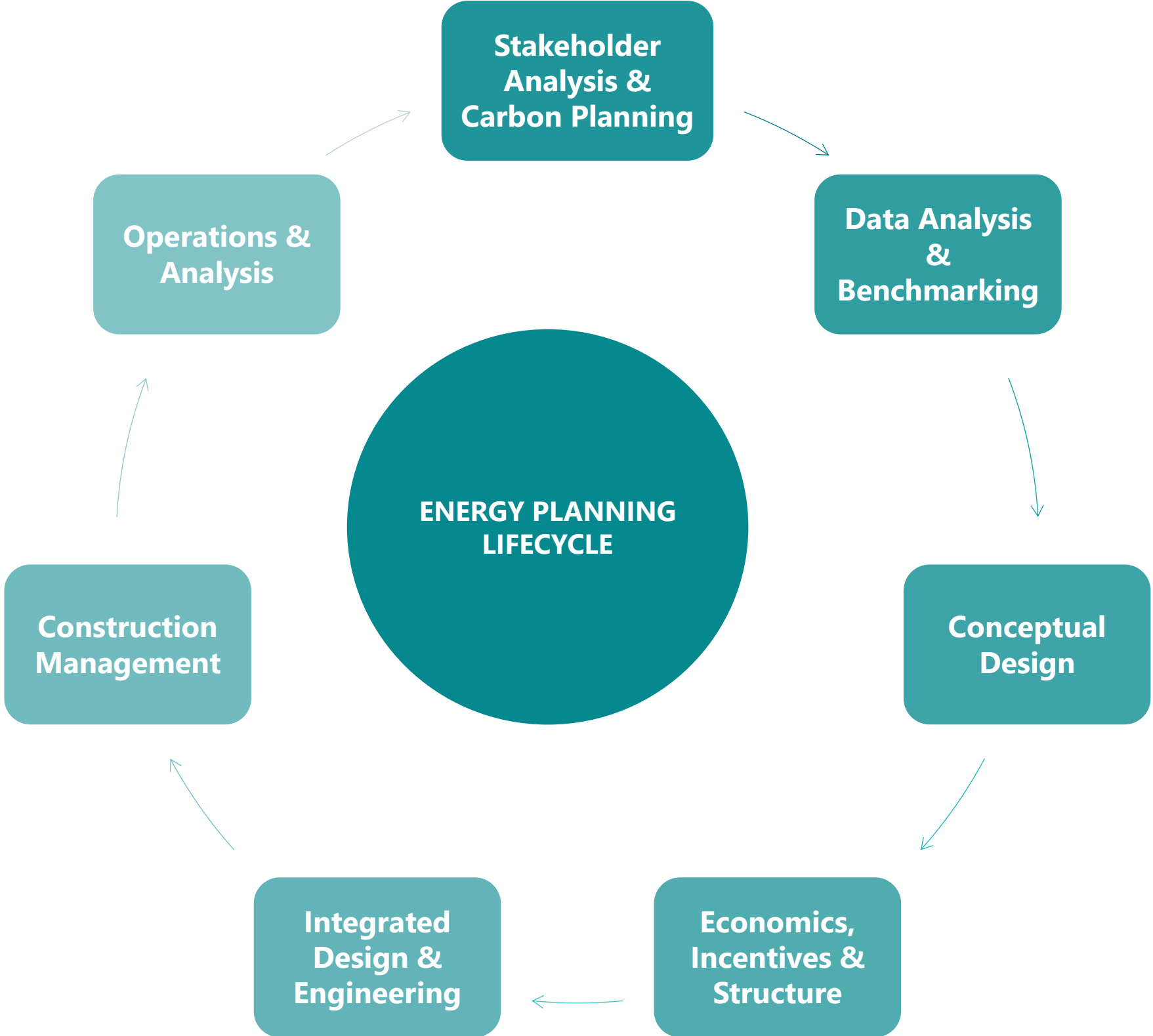
# Energy Planning Across Markets



- » VHB supports clients across its Core Markets develop **Carbon and Energy Plans** to achieve their **Climate and Resiliency Objectives**
- » These include innovative approaches **greenfield development, re-development & portfolio strategic plans**

# Energy Planning Lifecycle

Our clients need a **Trusted Advisor** that can work with them across their entire **Energy Planning Lifecycle**



# Energy Planning Components

Developing integrated solutions and economics is more important than any single technology

## Baseline & Targets

- Stakeholder Analysis
- Carbon Accounting
- Portfolio Analysis & Prioritization
- Predictive Analytics & Benchmarking
- Site Planning and Design
- ESG Alignment
- Community Inputs
- Smart Growth

## Built Environment

- Net Zero Design
- Load Modeling
- Energy Efficiency
- Audits & Data Analytics
- Building Automation & Controls
- Energy Management
- Energy & Thermal Loads
- Embodied Carbon

## Energy Systems

- Solar
- Battery
- Microgrid
- Geothermal & Heat Pumps
- Grid Interoperability / DERS
- Energy Economics
- Market Participation
- PPAs & RECs
- Virtual Power Plants

## Transportation

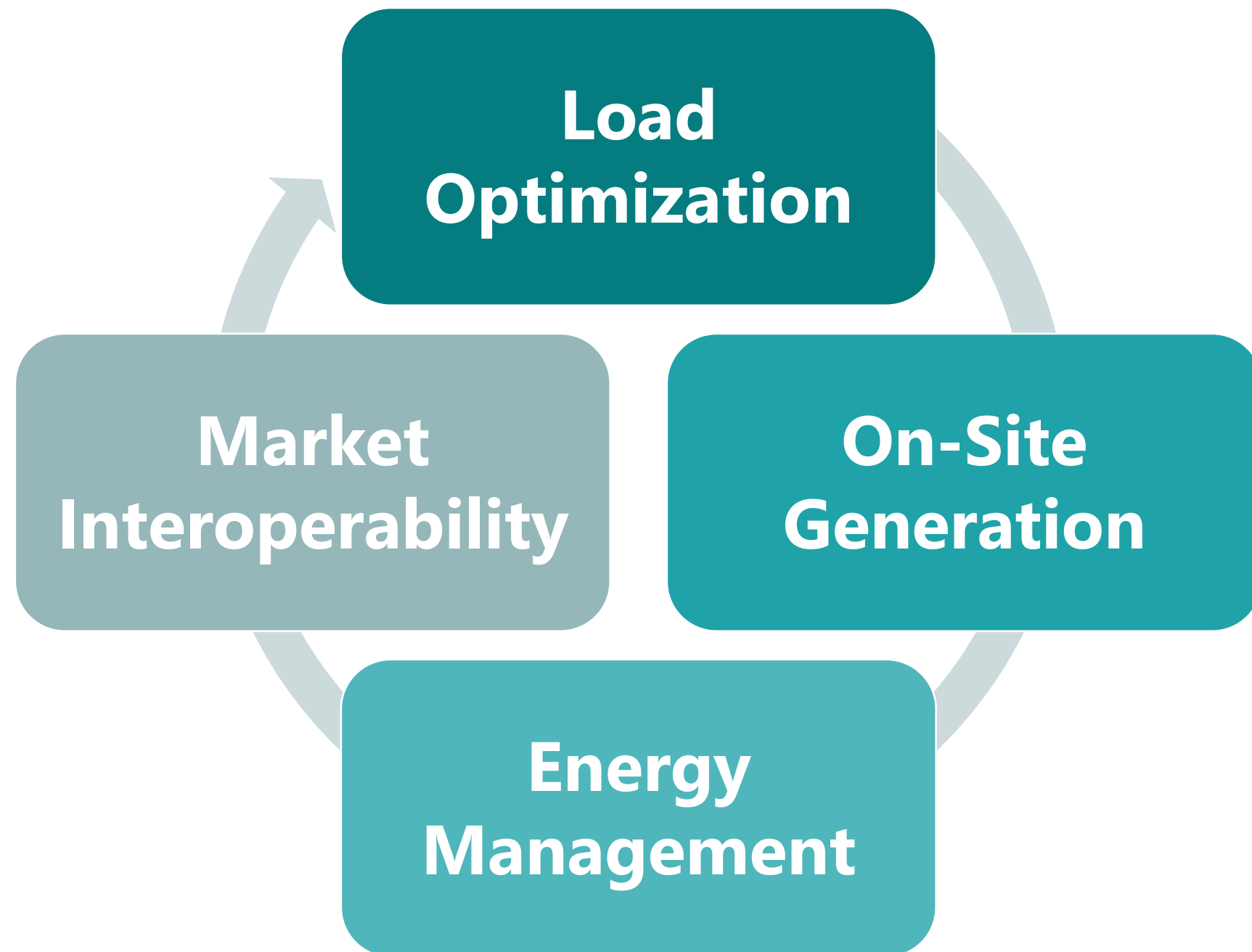
- Clean Mobility
- Charging & V2G
- Accessibility
- Fleet Electrification
- Autonomy Planning
- Asset Re-Positioning
- New Mobility-Oriented Development

## Other Critical Systems

- Water & Wastewater
- Food, Waste & Recycling
- Communications & Security
- Nature Based Services & Landscape Architecture
- Carbon Capture & Storage
- Street Lighting
- Fire & Flood Protection
- Equity, Social & Health

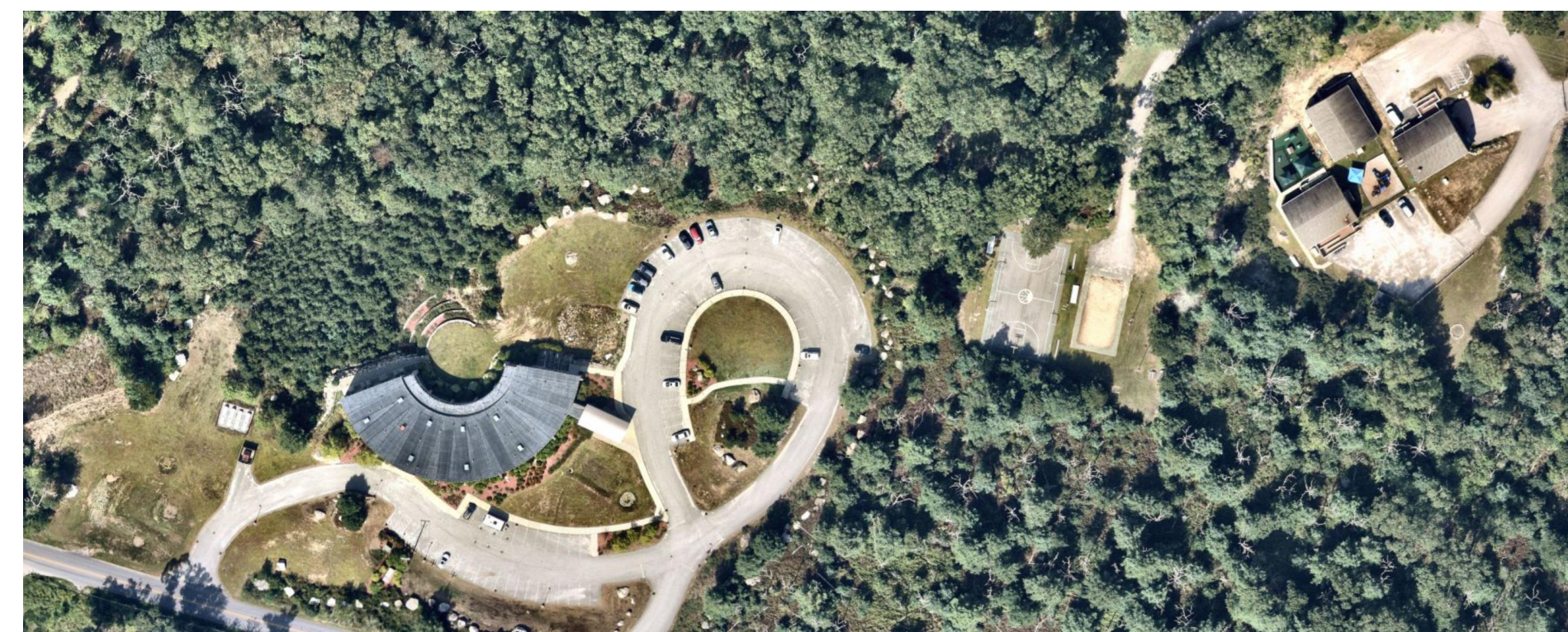
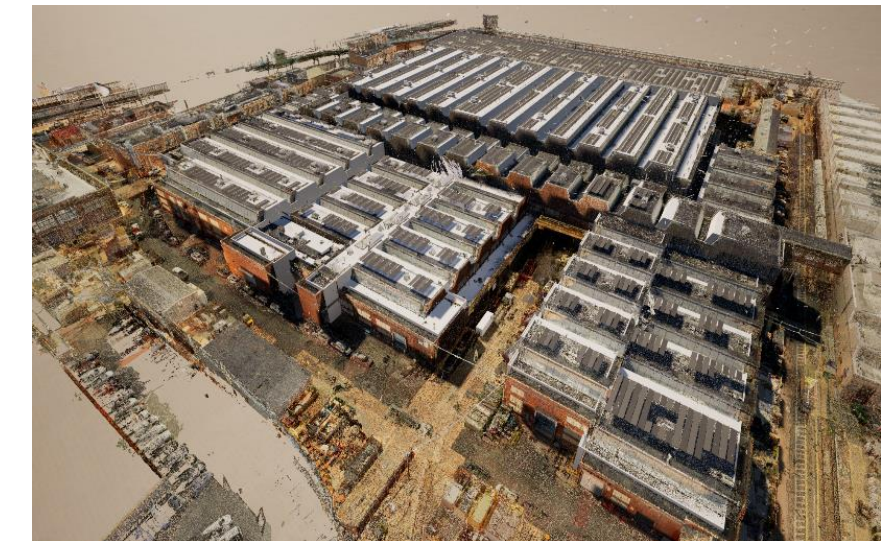
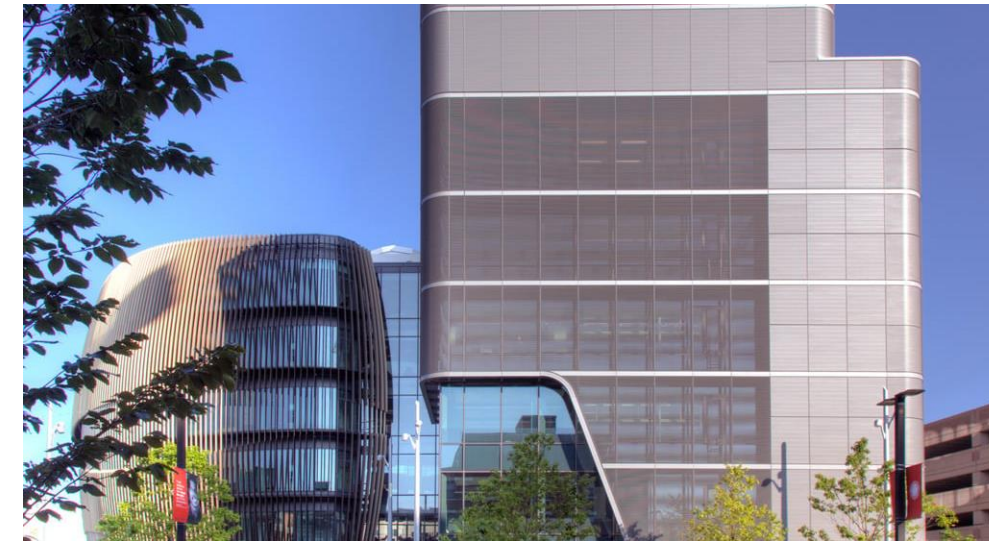


# Balancing & Managing Energy



- » Going beyond **Net Zero** requires **balancing loads** and **on-site generation** moderated by active **energy management** and **market interoperability**
- » Greenfields require **early participation in the Master Planning Process** and **Model-Based Design of loads and generation**
- » Retrofits require similar modeling, but a greater reliance on **data analytics, audits**, and care in **integrating new infrastructure**

# VHB Projects



# Questions & Follow-Up

**Joel Serface**

VHB Director of Energy Innovation

[jserface@vhb.com](mailto:jserface@vhb.com)





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# **ENERGY MASTER PLANS – CENTRAL TO REGIONAL BUILDING ELECTRIFICATION**

**Joe DiSanto / Ramboll**

BUILDING ELECTRIFICATION DAY 1 – 2:45PM

# Energy Master Planning – Energy and Carbon Reduction Mandates



## Preliminary energy analysis

Heating load  
Cooling load  
EUI  
Future projections



## Building assessments Energy audits

Business as Usual  
Energy Conservation Measures



## Technology screening

Low carbon  
Renewable  
Electrification  
Fossil fuel



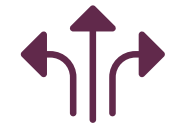
## Scenario planning

Heating and cooling alternatives analysis  
Carbon and energy metrics



## Implementation and phasing

Near-term  
Long-term  
Enabling/critical path projects



## Clean Energy Master Plan

Vision summary  
Viable technology  
Actions roadmap  
Sequence & phasing

# Base Load/Peaking Technologies

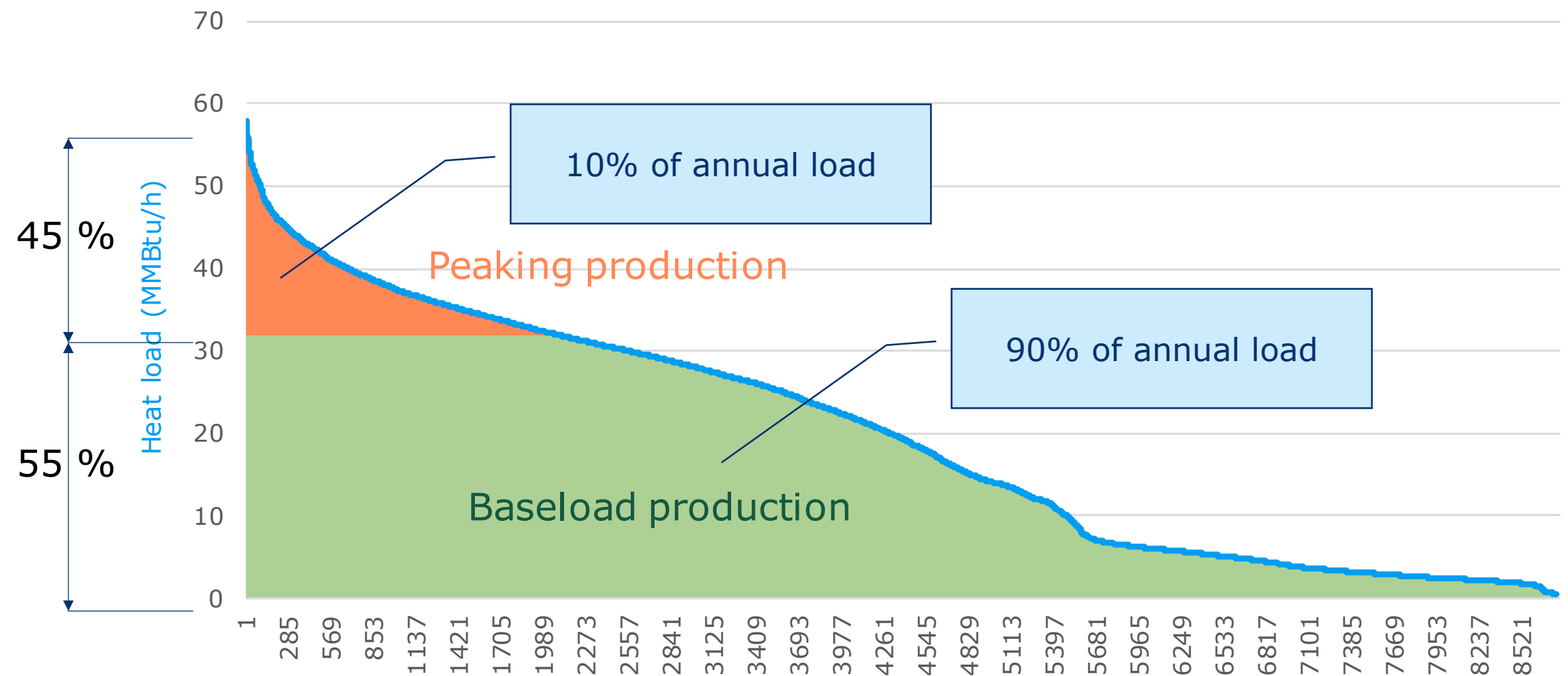
## Some baseload technologies characteristics

- 55% of peak demand covers approx. 90% of annual load
- High Capital Expenditure (CapEx) (should operate many hours annually)
- Should have low fuel costs

## Some peaking/backup technologies characteristics

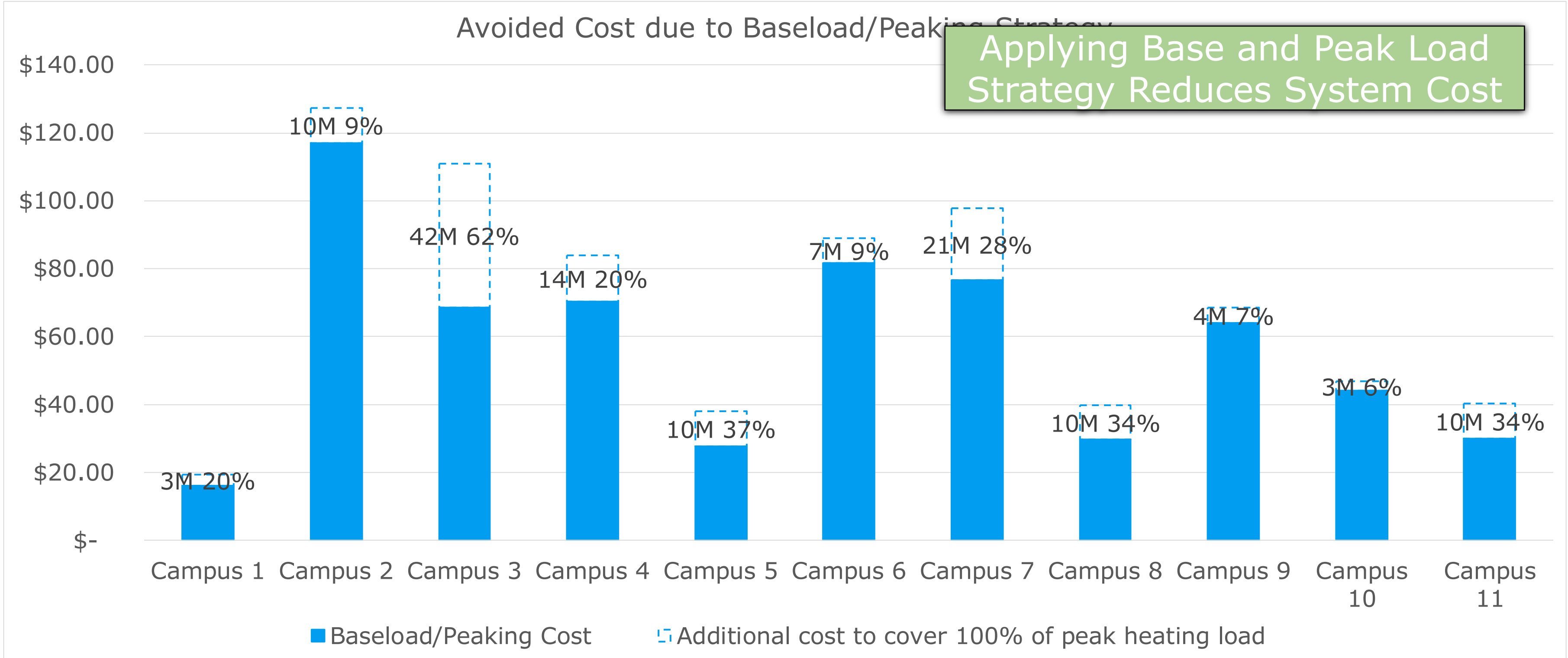
- 45% of peak demand covers 10% of annual load
- Low CapEx (e.g., boiler)
- High technology reliability (backup)
- High fuel supply reliability
- Higher fuel costs

Base Load vs Peak Load



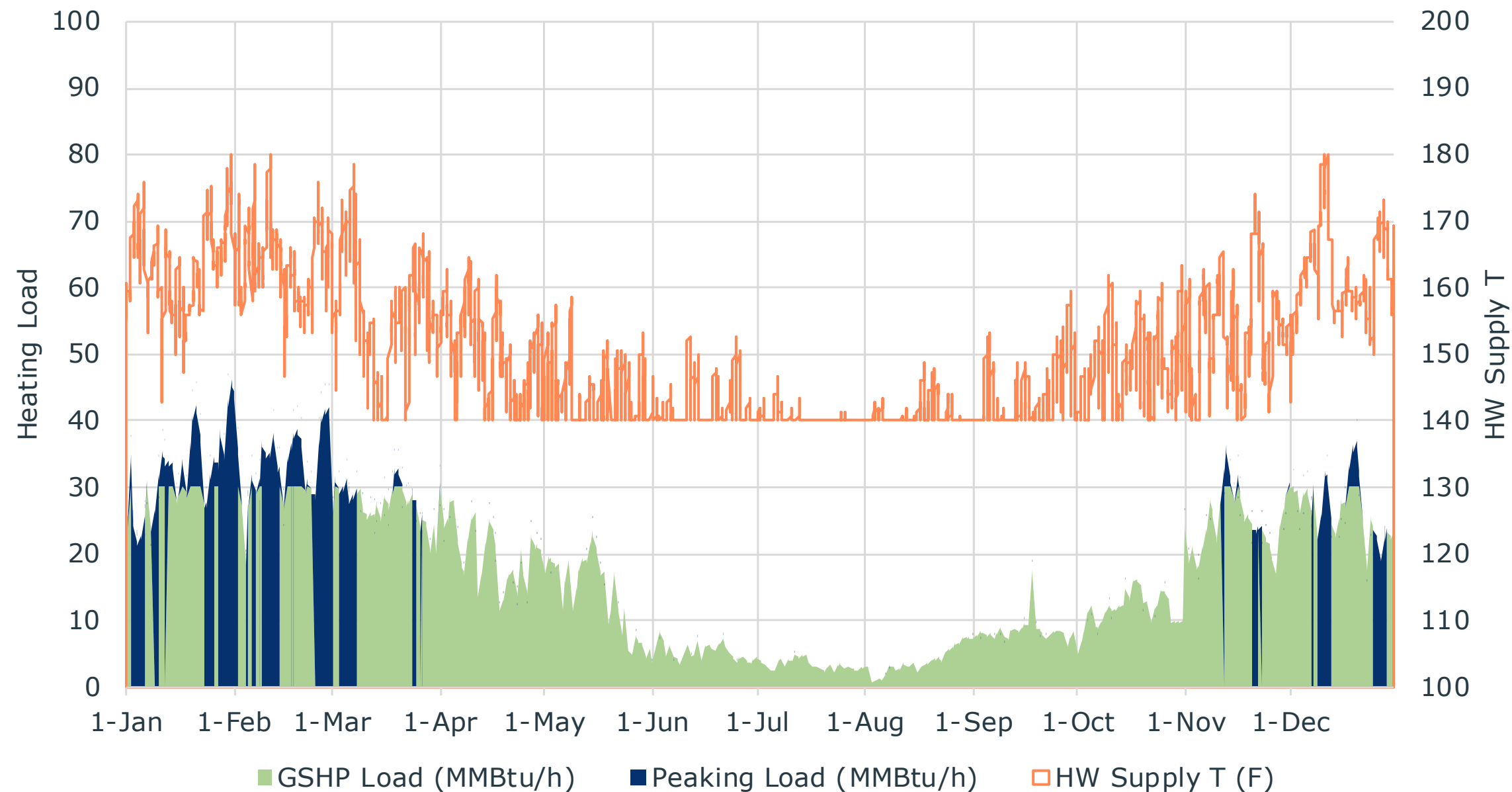
Example Heat Load

# Avoided CAPEX – Base and Peak Supply Technologies



# Are Building Upgrades Needed for LTW?

GSHP Cutoff = 165 F

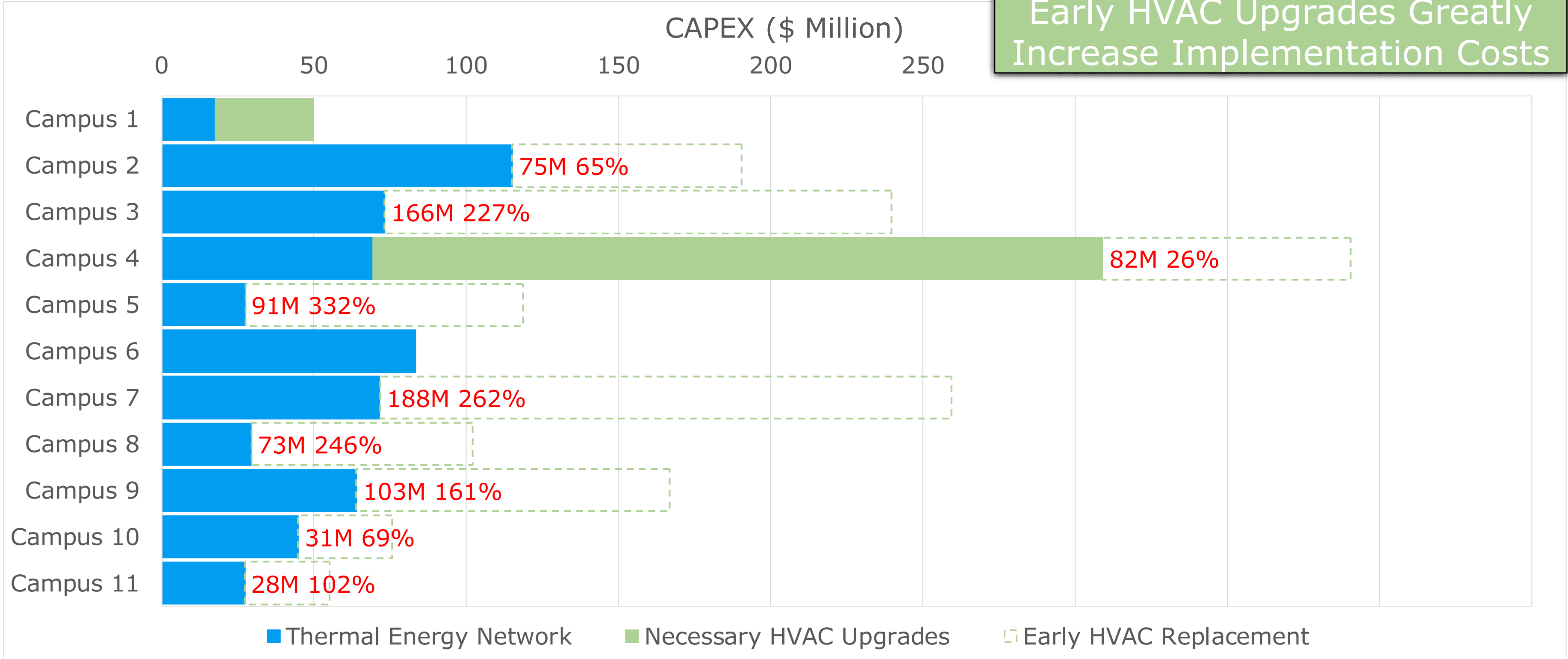


- HW Reset from 180F @ 0F to 140F @ 60F
- GSHP operates 90% of the year
  - Produces up to 165F
  - Provides 80% of the annual load
- Peaking Boilers operate 10% of the year
  - Produces HW from 165F to 180F
  - Provides 20% of the annual load
- Building upgrades would lower LTW distribution temperature
  - More hours of GSHP operation
  - Improves efficiency of GSHP



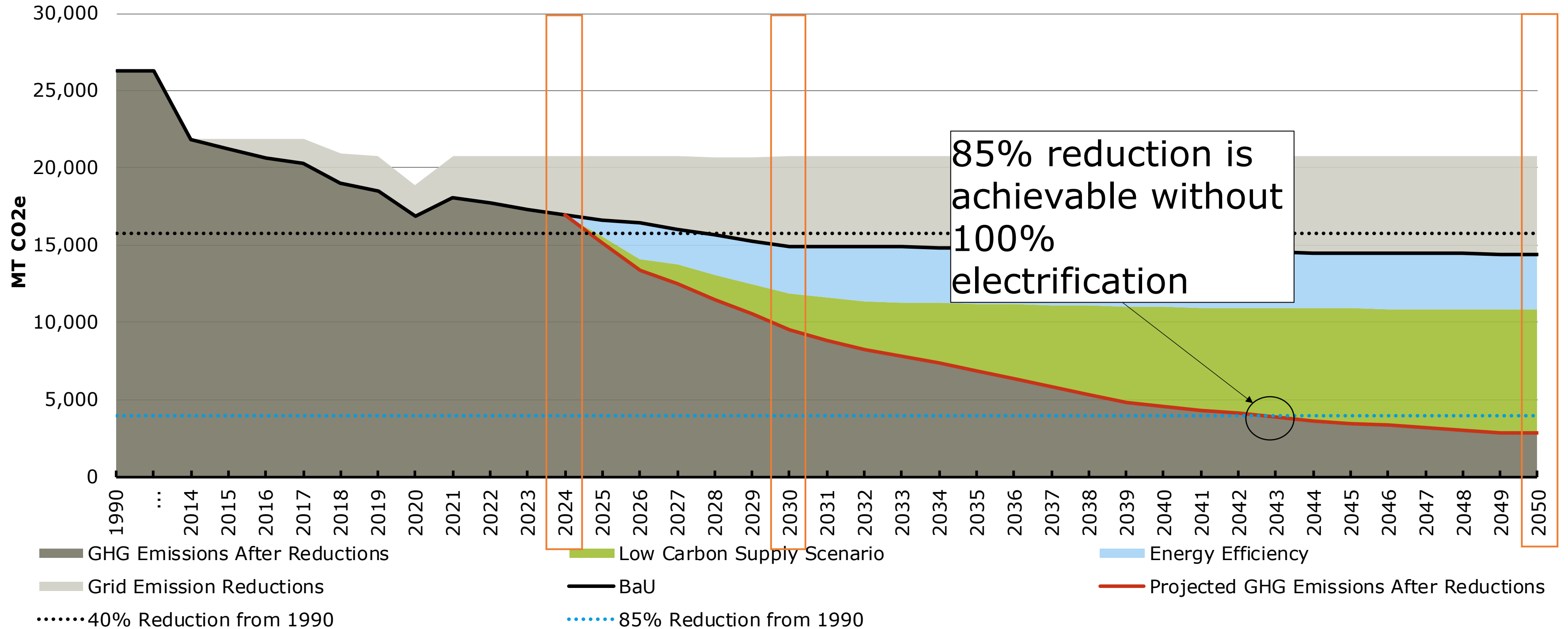
# Avoided Capital for Early HVAC Replacement

Early HVAC Upgrades Greatly Increase Implementation Costs



# Potential GHG trendline

## Scope 1 & 2 Greenhouse Gas Emissions



A hand holding a glowing lightbulb over stacks of coins, with a financial chart overlay.

# Key Takeaways

1. Most campuses achieve greater than 85% carbon emission reduction even with fossil fuel peaking
2. CAPEX reductions through base & peak supply technologies
3. Early HVAC upgrades can significantly increase CAPEX and extend implementation – target end-of-life upgrade
4. Consider best mix of heat pump sources/technologies to reduce NPV
5. Compare results to other energy and carbon savings options
6. Install building level thermal metering
7. Monitor building level hot water data and explore lower building supply temperature



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# **ENERGY MASTER PLANS – CENTRAL TO REGIONAL BUILDING ELECTRIFICATION**

**Nicholas Fry / Jacobs**

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# Energy Master Planning

Moving Beyond the Pilot

# About

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## Nicholas Fry – Thermal Energy Networks Market Lead NA

- Based in Calgary with Jacobs as the Thermal Energy Networks Market Lead for North America.
- Sustainable energy scientist with a specialization in geothermal district energy systems.
- Experience includes project management, modeling and simulation of reservoirs, subsurface heat exchangers, hydraulic network design, city-scale building energy simulation, and stakeholder engagement.
- Ground coupled heating and cooling clients have presented Nicholas with projects in North America, Asia-Pacific, Europe, and the Middle East.



# Who We Are



Challenging today.  
Reinventing tomorrow.

## BY THE NUMBERS

**40+**  
COUNTRIES

**400**  
OFFICES

**45K+**  
TALENT  
FORCE

**\$27.9B**  
BILLION IN  
BACKLOG

**\$2.5B**  
BILLION IN  
CLIENT  
SAVINGS

**\$16B**  
ANNUAL  
REVENUE

**Net Zero**

Carbon for operations  
and business travel

## FOCUS AREAS



### MISSION-CRITICAL OUTCOMES

For the first time in history, security and defense threats have no borders. From testing and training to intelligence and engineering and analytics, we work with defense, intelligence and law enforcement communities around the globe to ensure people, their information and our most critical networks stay protected.



### CUTTING-EDGE MANUFACTURING

Rapidly evolving, complex facilities require fast-paced, innovative solutions. Bringing an inspired blend of collaborative, creative excellence we deliver innovation — at any budget — from electronics to pharmaceuticals, to universities and governments around the world.



### OPERATIONAL ADVANCEMENT

It is one thing to dream up new solutions. At Jacobs, we also deliver them. To turn abstract ideas into realities that transform the world for good, it takes foresight into what's possible, courage to create solutions for the unknown and the knowledge and skills to make them real.



### SCIENTIFIC DISCOVERY

We solve some of the most complex challenges of exploration — both in space and closer to home. From wind tunnels to launch and from research to results, we invent by imagining what's possible.



### RESILIENT ENVIRONMENTS

Environmental stewardship and climate change are the defining issues of our time. We tackle these challenges differently because we know that whatever we face, we have greater opportunities today to emerge stronger tomorrow.



### THRIVING CITIES

Prosperous communities. Healthy cities. A brighter future. By working together to build a better future for everyone, we envision and deliver cities that are smarter and more connected. Inclusive and competitive. Safe and resourceful.

## Engineering News-Record 2023 Rankings

Overall

**#1**

- Top 500 Design Firms
- Top 100 Pure Designers
- Top 50 Program Management Firms

Relevant Disciplines

**#1**

- Solar Power
- Environmental Consulting and Clean Air Compliance

**Top  
10**

- Transmission Lines & Cabling
- Transmission & Distribution
- Wind Power
- Co-Generation Power
- Marine & Port Facilities
- Transportation

# Traditional Master Planning Example

## Project Description:

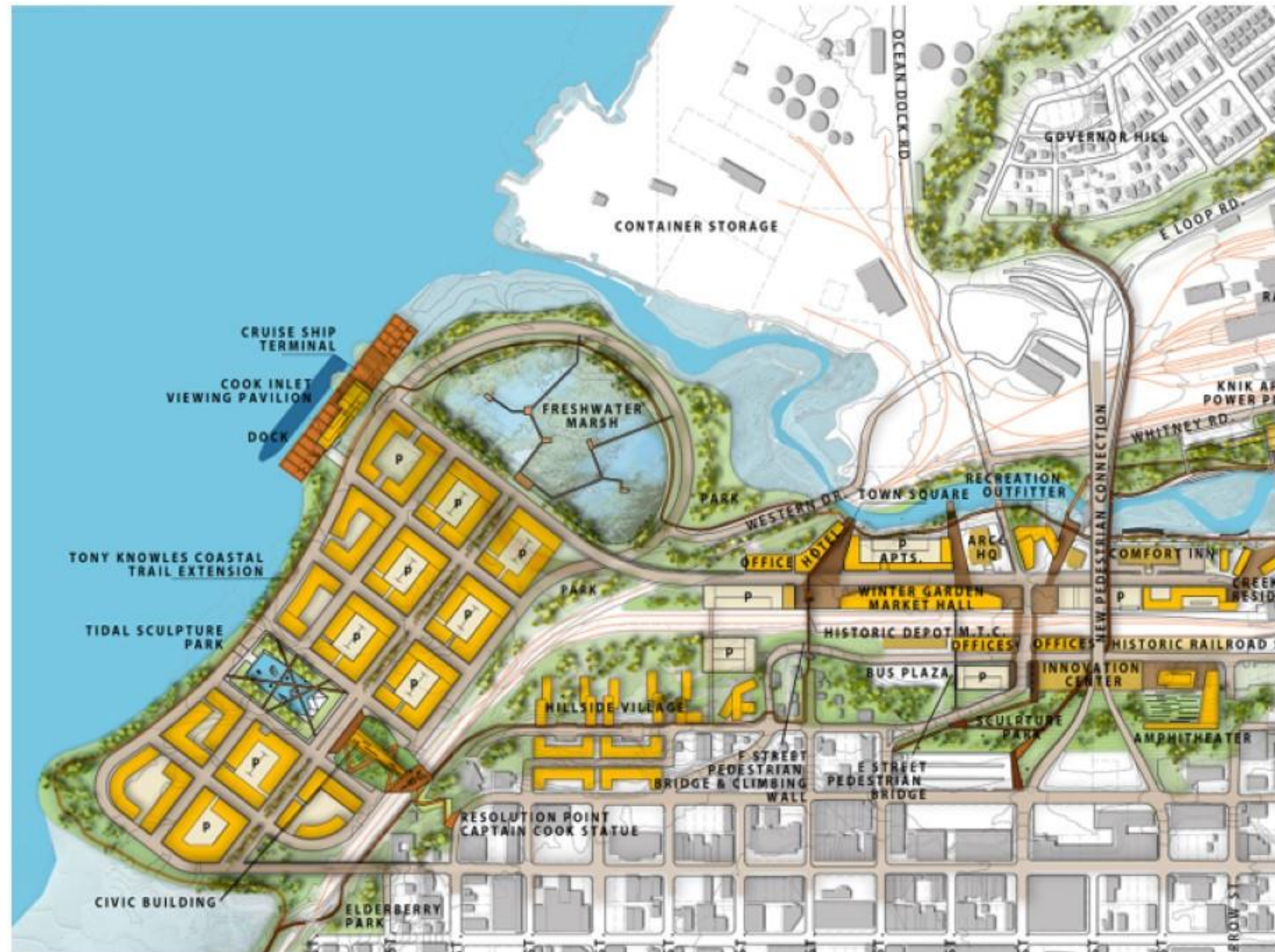
The Municipality of Anchorage and the Alaska Railroad Corporation targeted a 70-acre grouping of former Railroad yards and warehouse sites for redevelopment. Jacobs was selected to develop a new urban design master plan, economic development strategy and financing plan to position this critical area just north of downtown for new development.

## Project Location:

Anchorage, Alaska

## Project Size:

70 acres





# Traditional Master Planning Examples

## Project Description:

Envision Duluth laid the groundwork for a thriving downtown centered on the Duluth Town Green. Ten years later, Duluth engaged Jacobs again to prepare the 10-Year Update to Envision Duluth. This update provides a framework for pulling the redevelopment energy that's grown around Duluth Town Green across Buford Highway providing a more visible city gateway. This framework is coupled with an aggressive slate of multimodal transportation improvements designed to enhance the pedestrian connectivity within the city and provide links to existing and planned regional transit networks.

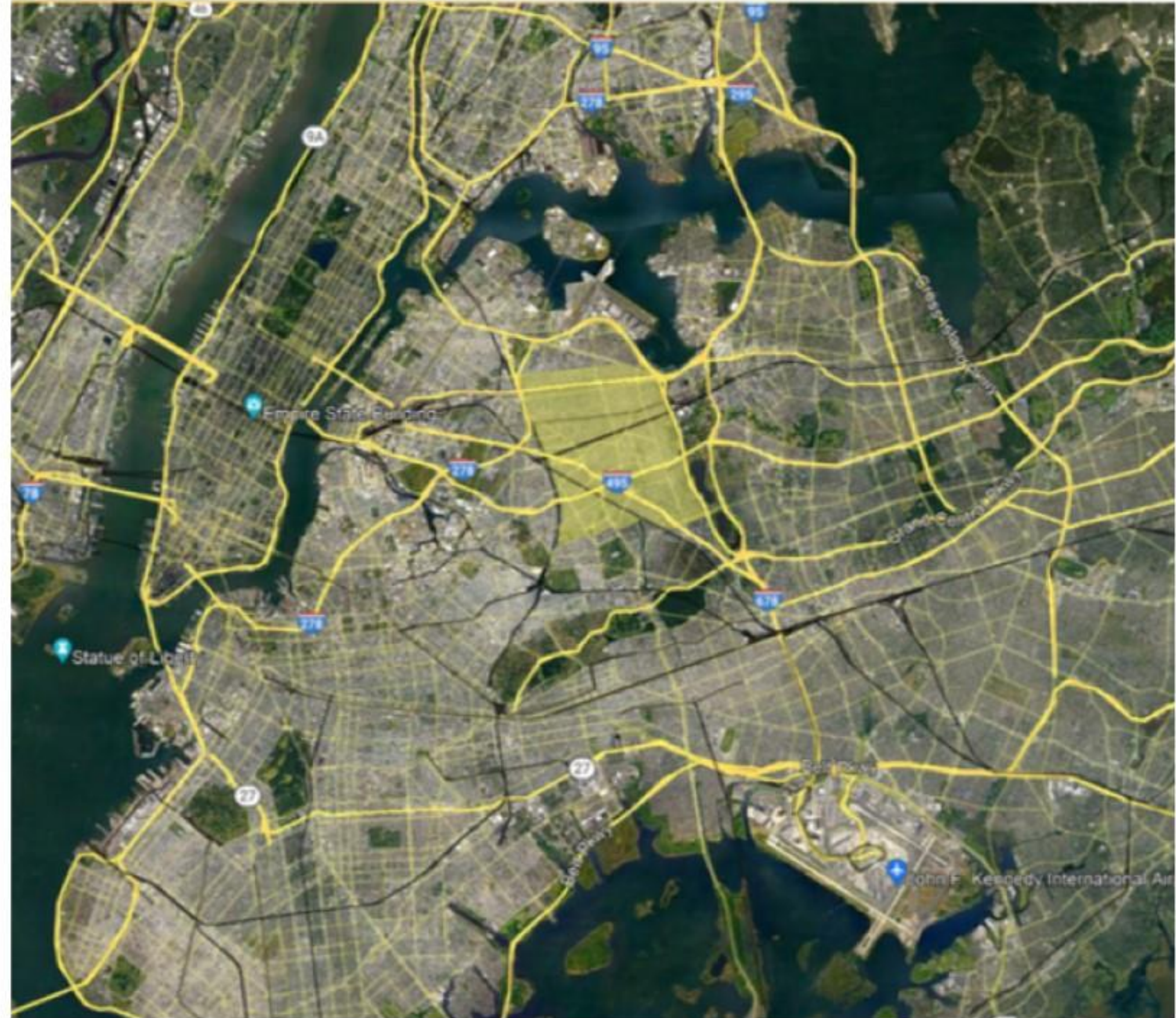
**Project Location:**  
Duluth, Georgia



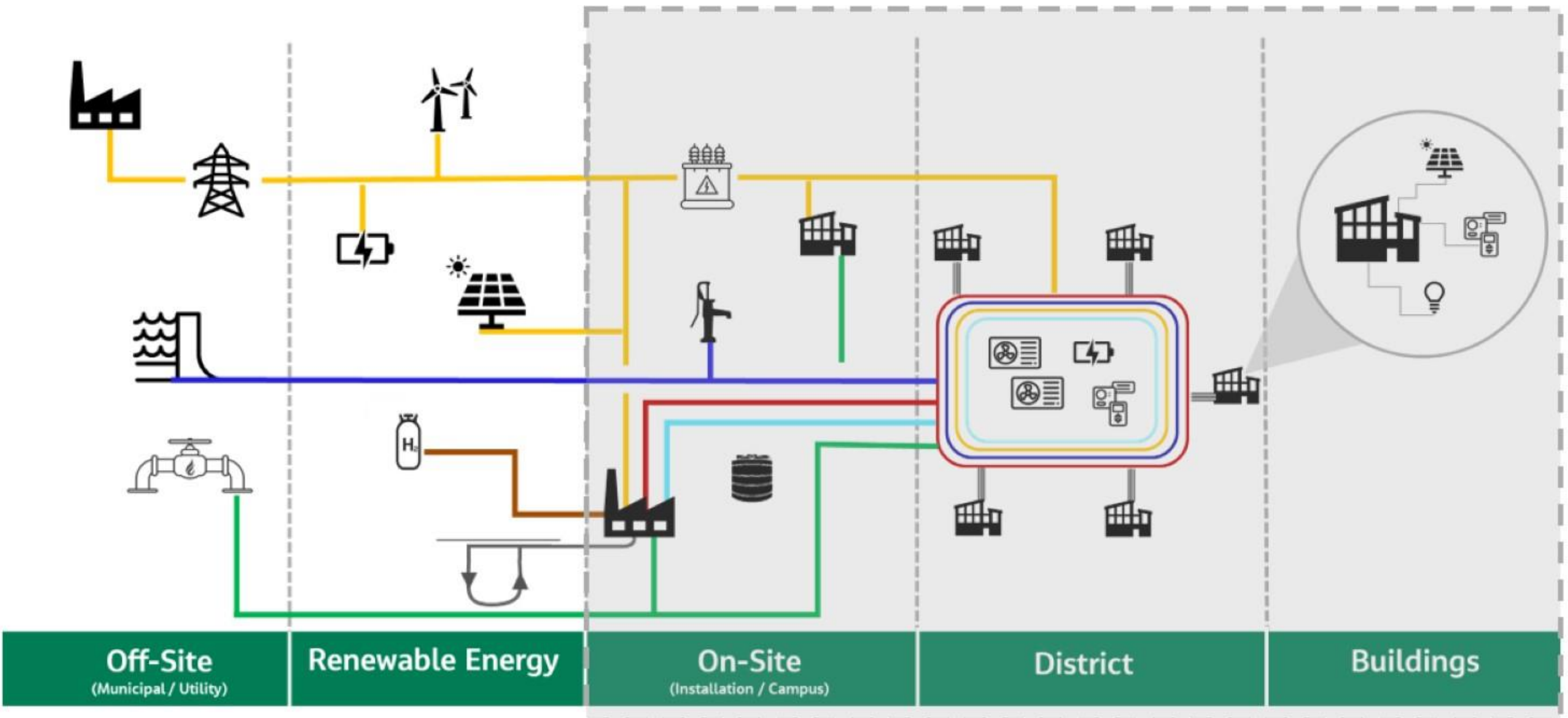
# Queens Transmission Line Siting Plans

## Project Description:

- Proposed 138 kV underground transmission line
- Features
  - Socioeconomic metrics
  - Modes of transportation
  - Street fairs and events
  - Utility corridor congestion
- Siting Process:
  - Opportunity & constraint analysis
  - Route development and refinement
  - Stakeholder engagement
  - Proposed route documentation



# Challenges of Planning a Complex, Interdependent Energy Infrastructure



# Three Keys to TEN Success



**Optimize Sources  
and Sinks**



**Efficient  
Distribution &  
Pumping**



**Effective Demand  
Side Integration  
& Management**

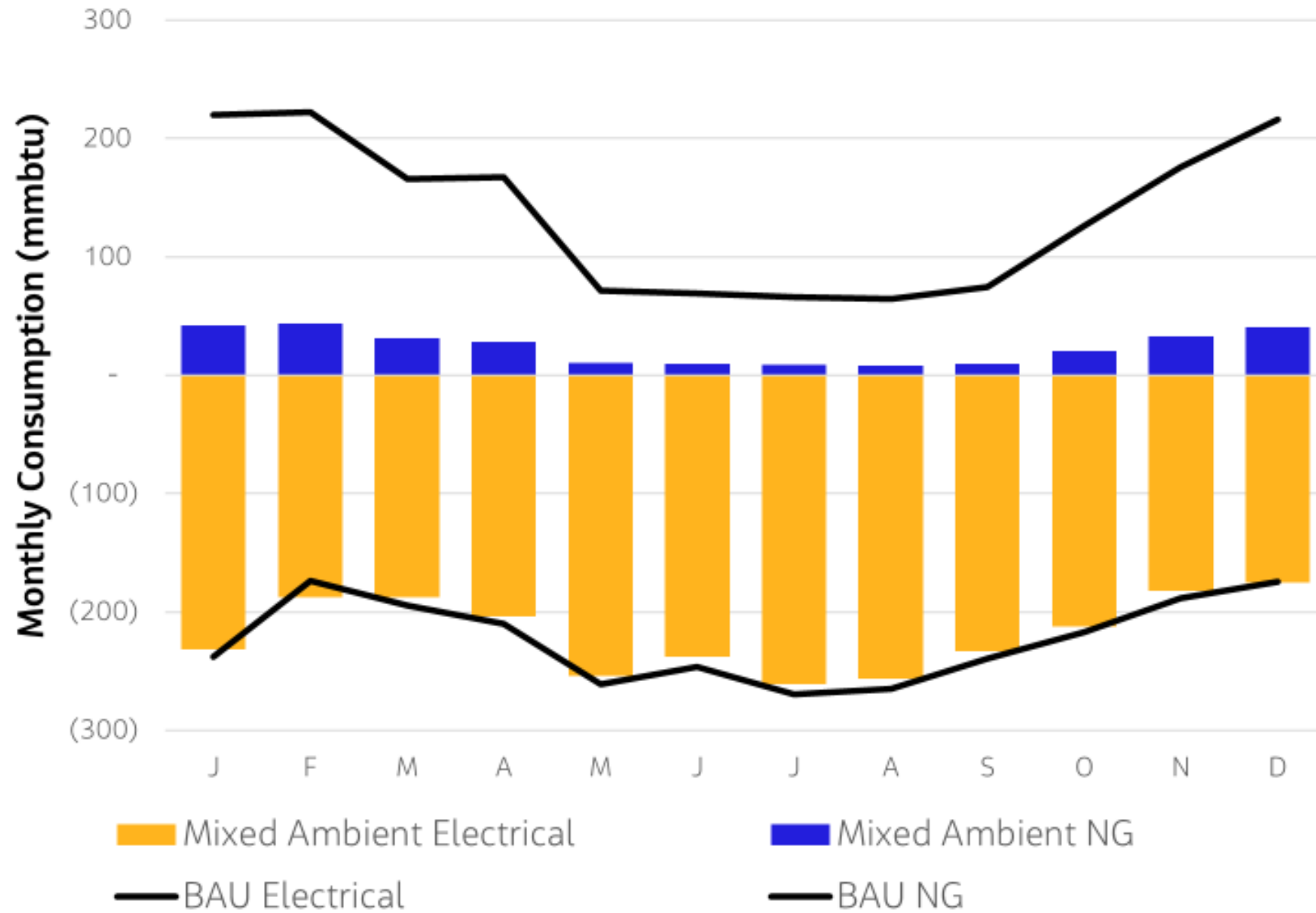
# Virtual Infrastructure



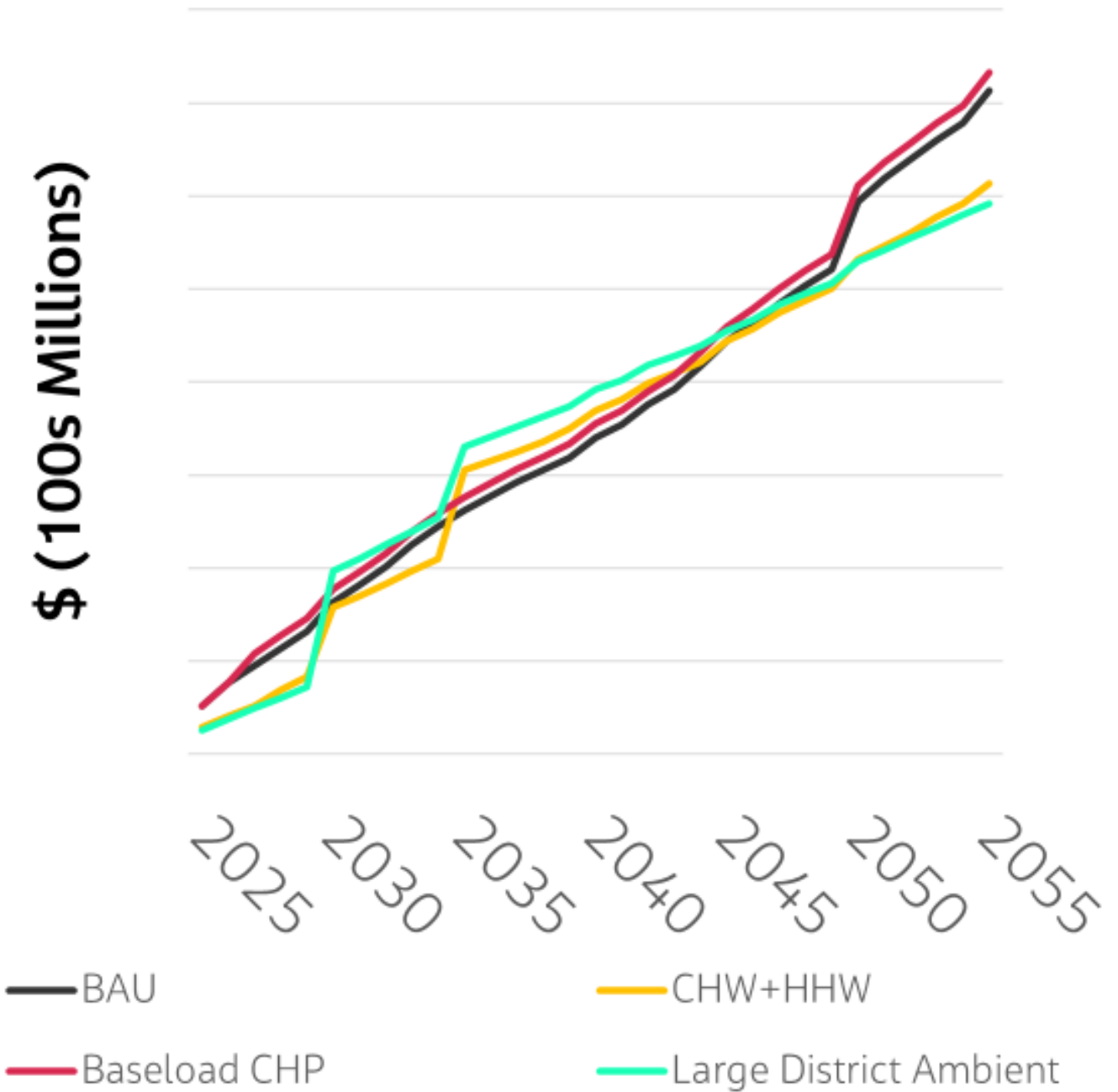
Virtual Infrastructure is a utility infrastructure digital twin that provides dynamic, data driven solutions which are easily digestible to efficiently and accurately inform stakeholders on complex challenges including **decarbonization, resiliency, and cost optimization** while offering a holistic modeling engine that is fluid with future development

# Ambient Loop – Energy & LCCA Summary

## Electrical & Natural Gas Demand



## Cash Flow Projection (no tariff)



## Lessons Learned for Thermal-Electric Utilities

### Scaling geothermal regionally **requires new tools**

The gas-to-geo development path is similar to:

- Transmission & distribution
- City revitalization roadmaps

Combining city-scale and regional planning process with thermal-electric utility features is necessary to move beyond the pilot.

Need to quantify electrical substation impacts

- Critical path seeking

A good master plan is dynamic with adaptive roll-outs and sensitivity analysis

- Informs strategies and goals
- KPIs

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# Be in touch.

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Thermal Energy Networks Market Lead

**Jacobs**

Challenging today.  
Reinventing tomorrow.





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# **ENERGY MASTER PLANS – CENTRAL TO REGIONAL BUILDING ELECTRIFICATION**

**Jeff Urlaub / Salas O'Brien**

BUILDING ELECTRIFICATION DAY 1 – 2:45PM

# 1.

## What to invest in

# 2.

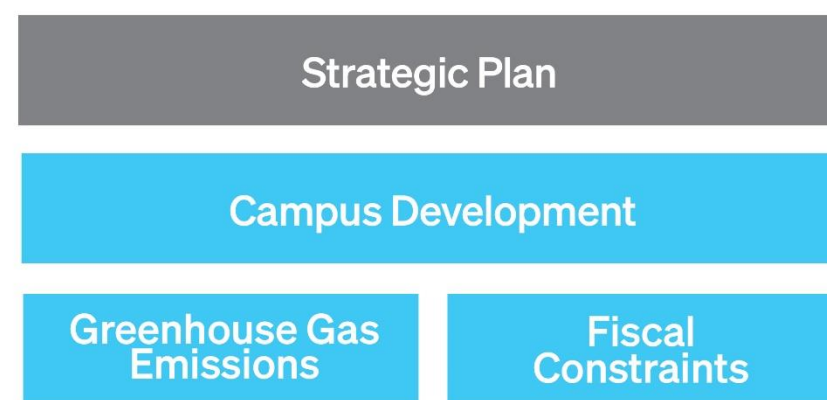
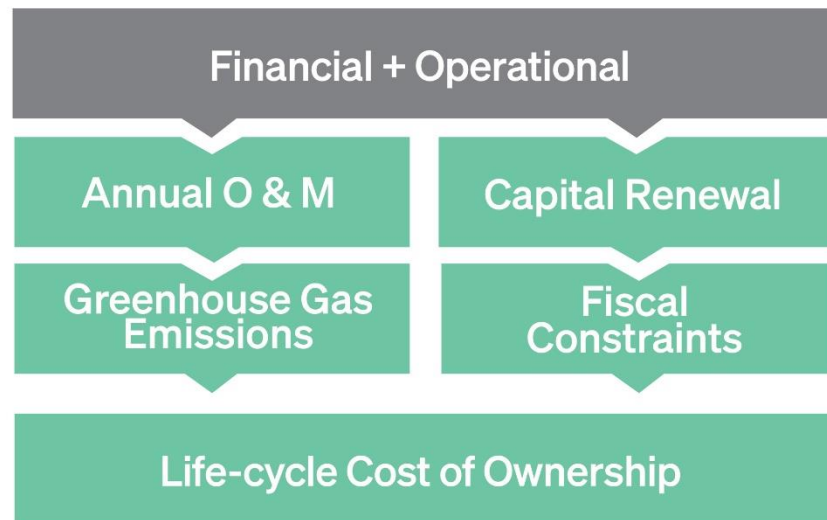
## How to deliver it

BAU Development Data, Criteria, Vision

Evaluations of Options

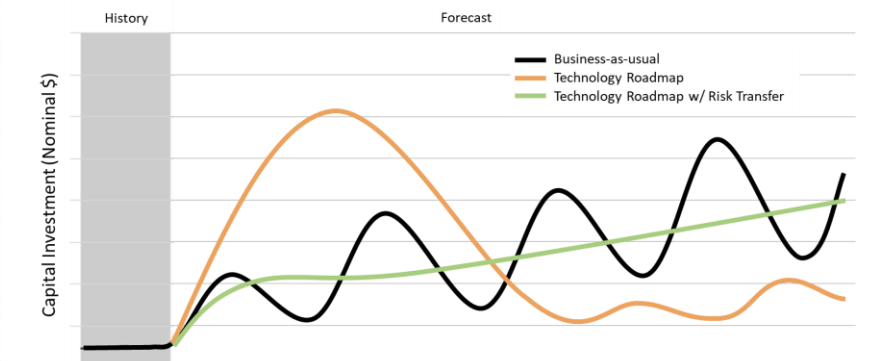
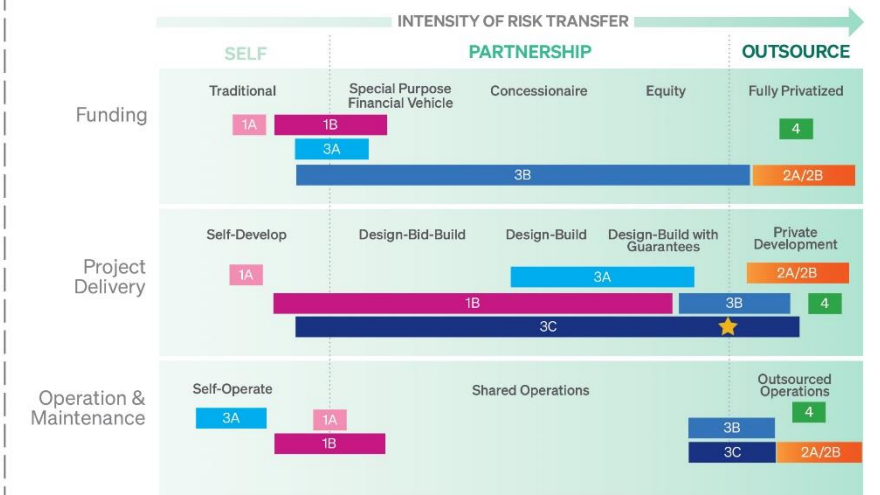
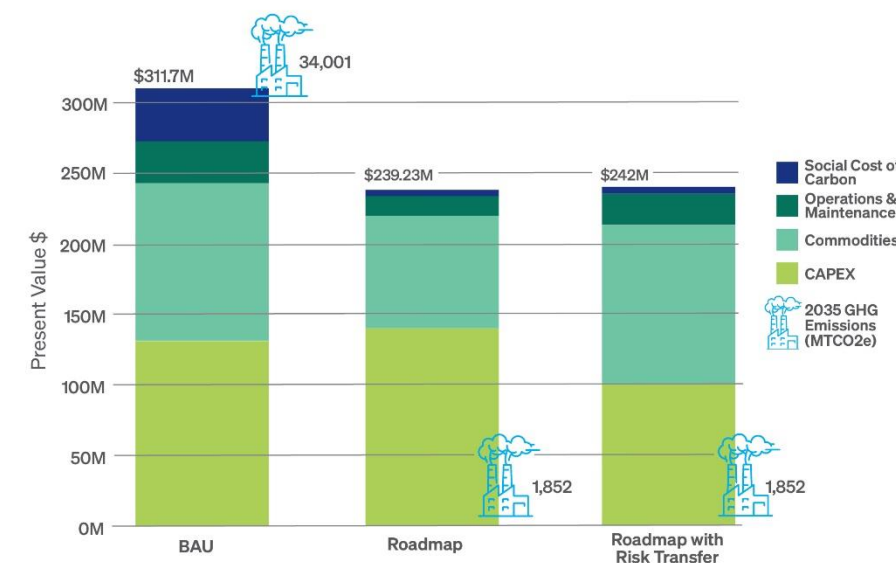
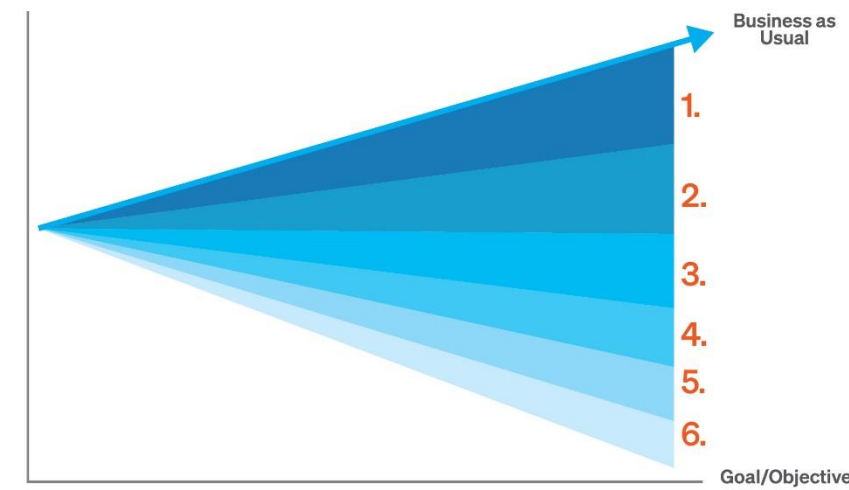
Modeling and Scenario Testing

Recommendations & Implementation



IMPLEMENT YEAR	Savings <sup>1</sup>	Average Annual GHG Reduction Potential <sup>2</sup>	Costs <sup>1</sup>
\$73	SEM/energy Conservation Portfolio	35,678	3,998
\$49	Fleet Efficiency	960	23,136
\$39	Updated Building Standards	3,725	11,738
\$15	Onsite PV (Dated)	1,757	15,870
\$16	Offsite Solar (PPA) - OK Wind	48,030	1148
\$15	Offsite Solar (PPA) - NC Solar	48,030	
\$14	Educational and Behavior Change	1,520	
\$3	Onsite PV (PPA)	1,757	

<sup>1</sup> per metric ton of carbon emissions avoided  
<sup>2</sup> in metric tons of carbon emissions



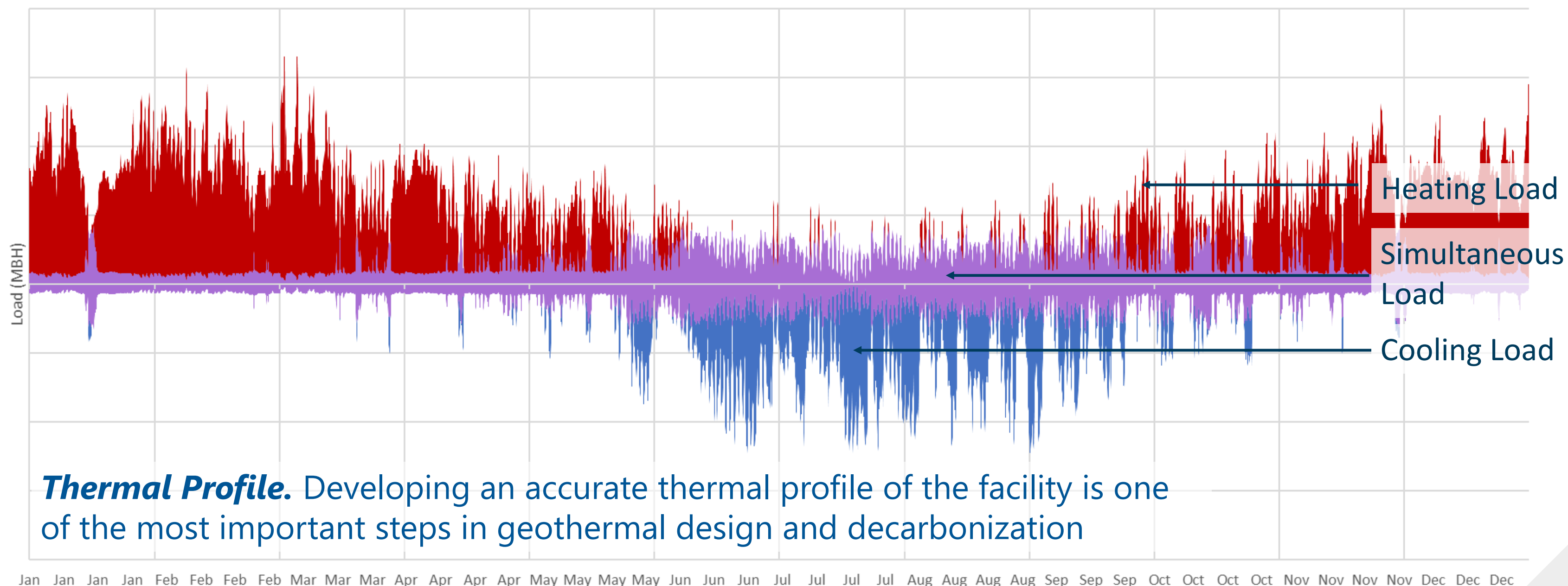
# Life-Cycle Cost of Ownership

30-year Forecast (incl. Escalation)

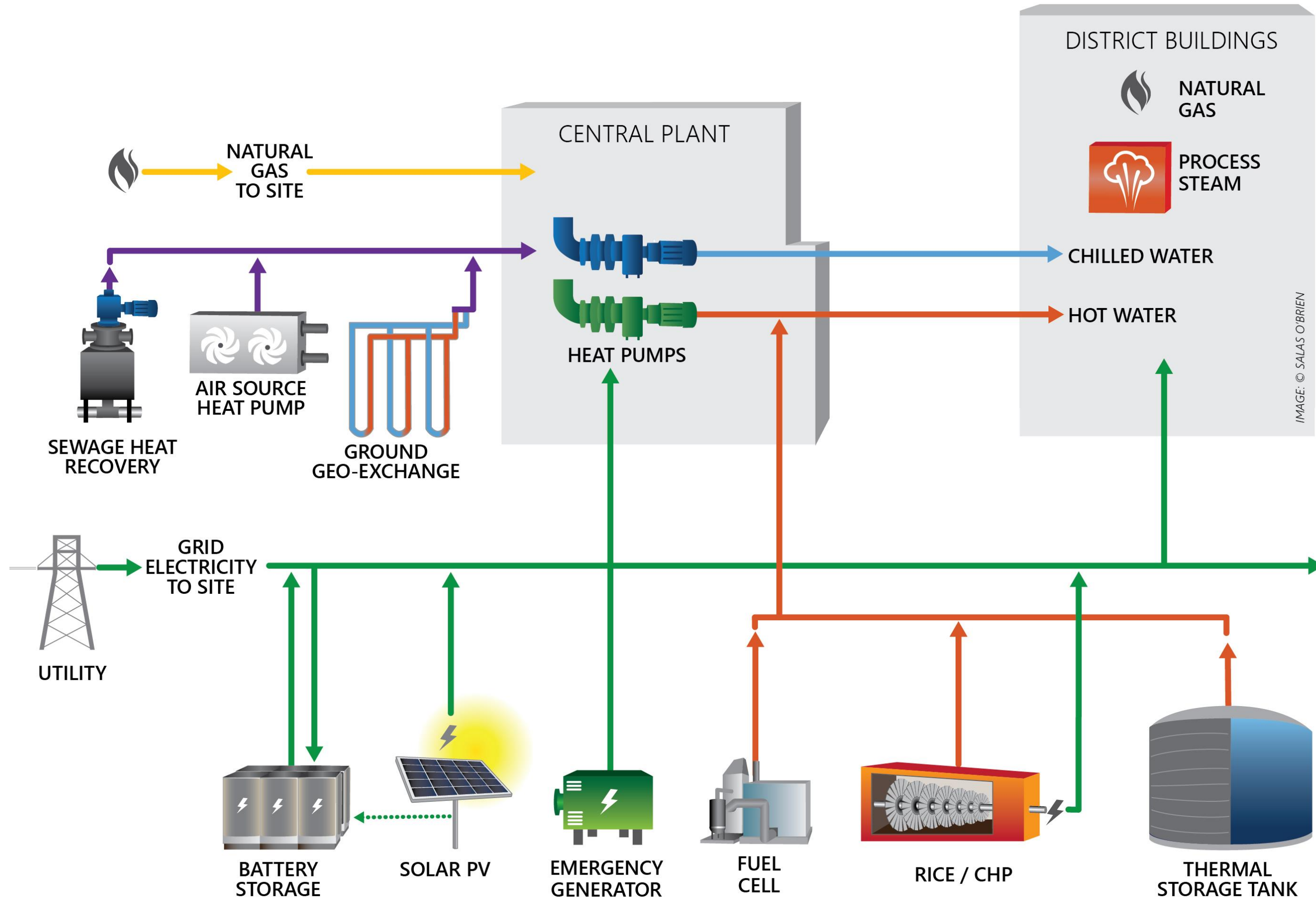
Item	Annual	Cumulative Present Value*	
Utility Bills (Purchased Electricity and Fuels only)	\$ 8.3 M	\$364 M	\$ 179 M
O&M - Central Plant**	\$ 4.7 M	\$ 208 M	\$ 103 M
Capital Renewal – Central Plant**	\$ 4.0 M	\$ 174 M	\$ 85 M
O&M - Distribution**	\$ 1.6 M	\$ 69 M	\$ 34 M
Capital Renewal – Distribution**	\$ 1.2 M	\$ 52 M	\$ 26 M
O&M – Building HVAC	\$ 1.2 M	\$ 69 M	\$ 34 M
Capital Renewal – Building HVAC***	\$ 3.0 M	\$ 130 M	\$ 64 M
<b>Total</b>	<b>\$ 24.3 M</b>	<b>\$ 1.07 B</b>	<b>\$ 526 M</b>
Carbon Risk****	\$ 4.0 M	\$ 177 M	\$ 87 M
<b>Total with Carbon Risk</b>	<b>\$ 28.3 M</b>	<b>\$ 1.24 B</b>	<b>\$ 613 M</b>

\* Discount Rate = 5%  
 \*\* Based on low range of Big 10 and Friends Central Plant Benchmark Study  
 \*\*\* Based on industry standard building HVAC renewal estimate of \$25/GSF  
 \*\*\*\* Assumes \$51 / MTCO2e escalating at 5% per year. Read more: <https://www.wired.com/story/the-biden-administration-weighs-the-social-cost-of-carbon/>

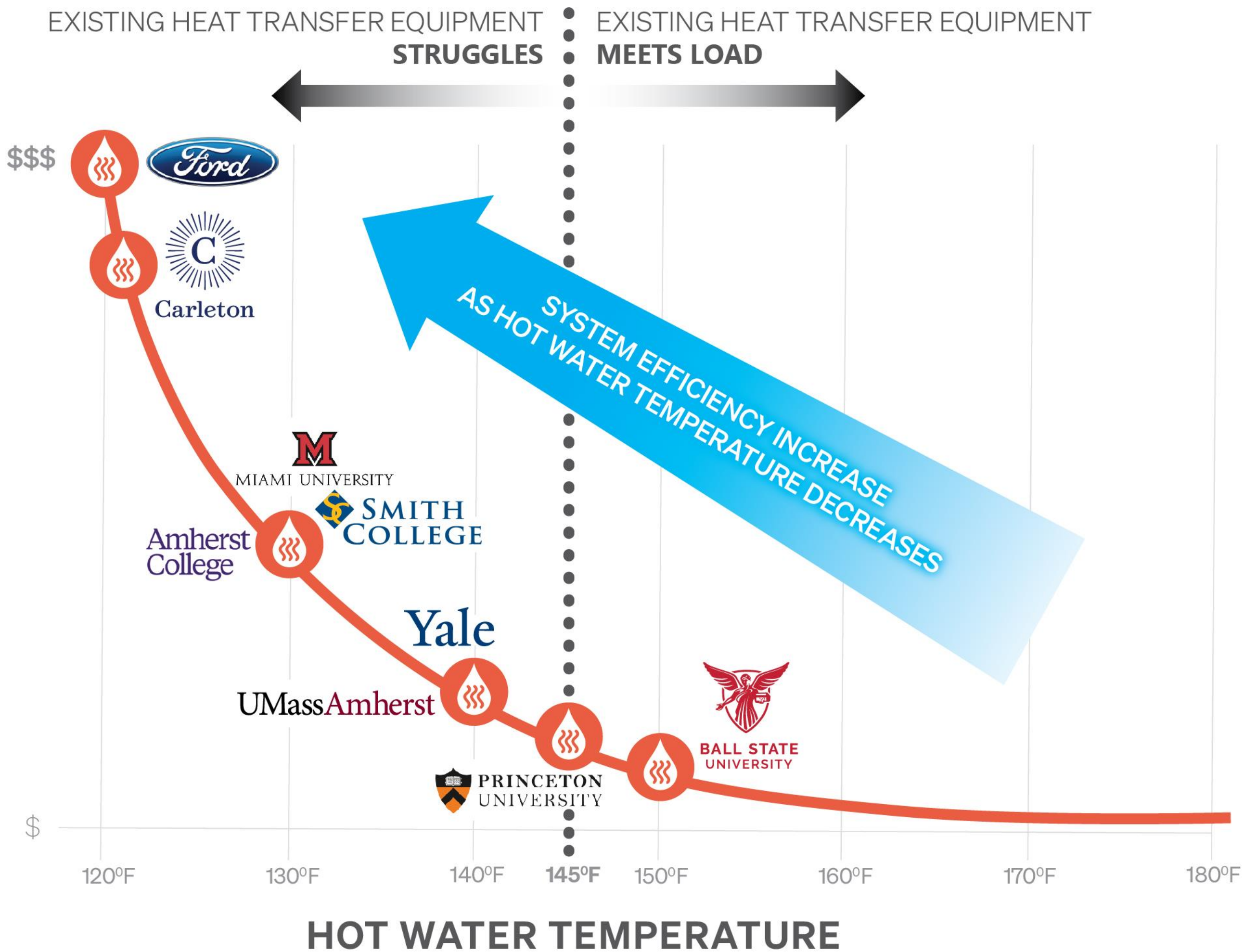
# Facility Thermal Profile



■ Simultaneous HW ■ Unbalanced HW ■ Simultaneous CHW ■ Unbalanced CHW



COST FOR A BUILDING CONVERSION



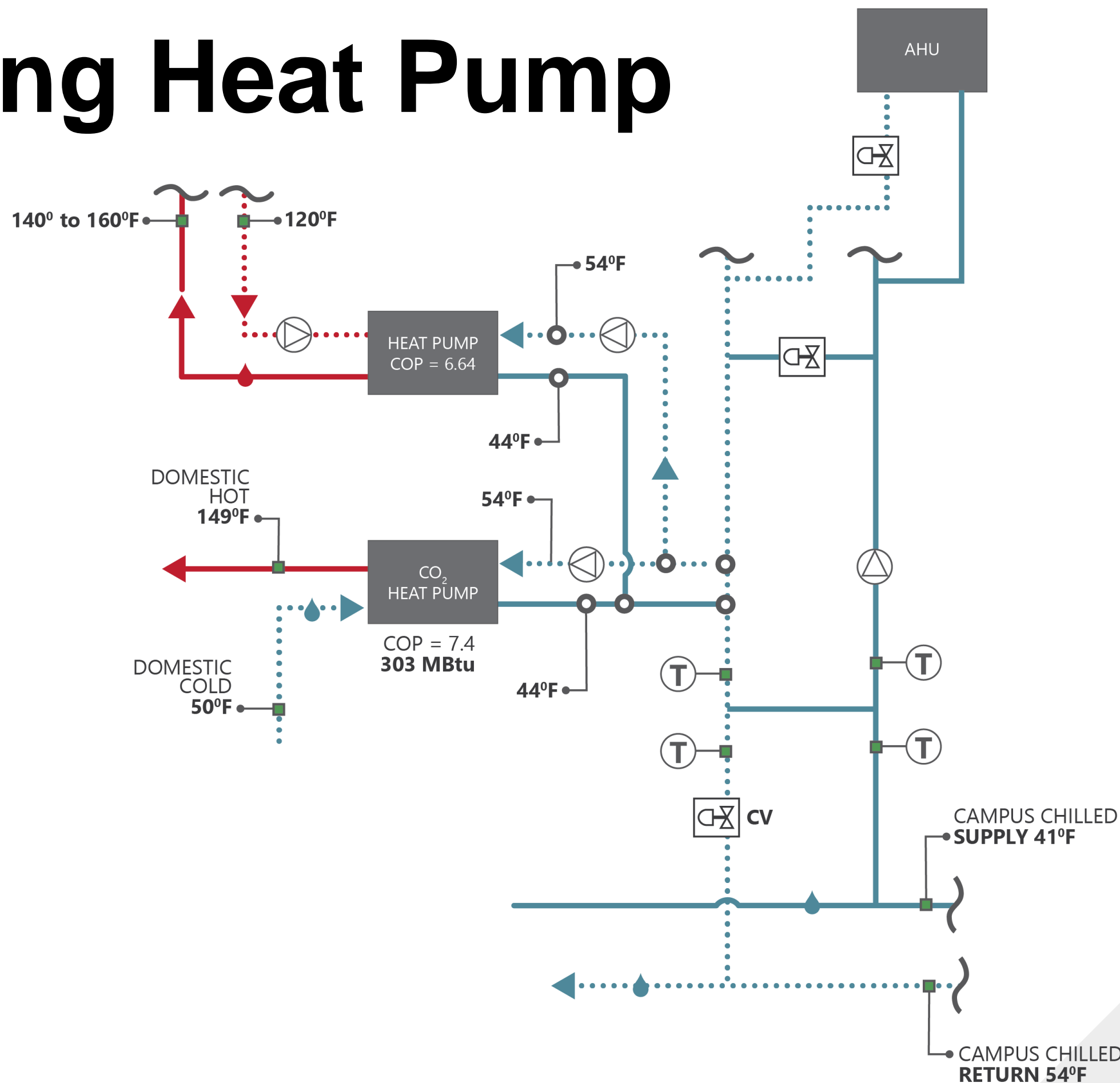
# Ground Source Heat Pumps





# Individual Building Heat Pump

- Use the chilled water as an energy source
- This scenario will allow the CEP LWT to be lower.



# Oilon Industrial Heat Pumps



Type	P-series	S-series	RE-series
<b><u>Heating Output</u></b>	<b>102.4 – 1534 MBTU/h</b>	<b>614-6824 MBTU/h</b>	<b>716 - 1433 MBTU/h</b>
<b><u>Max. Temperature</u></b>	<b>248°F</b>	<b>185°F</b>	<b>144°F</b>
<b><u>Compressor:</u></b>	<b>Piston</b>	<b>Screw</b>	<b>Scroll</b>
<b><u>Refrigerant:</u></b>	<b>R134a, R513A, R450A, R1233zd</b>	<b>R134a, R513A, R450A, R1233zd</b>	<b>R410A</b>

# Heat Pump Chiller Technology



York YK



York CYK



Carrier 19DV

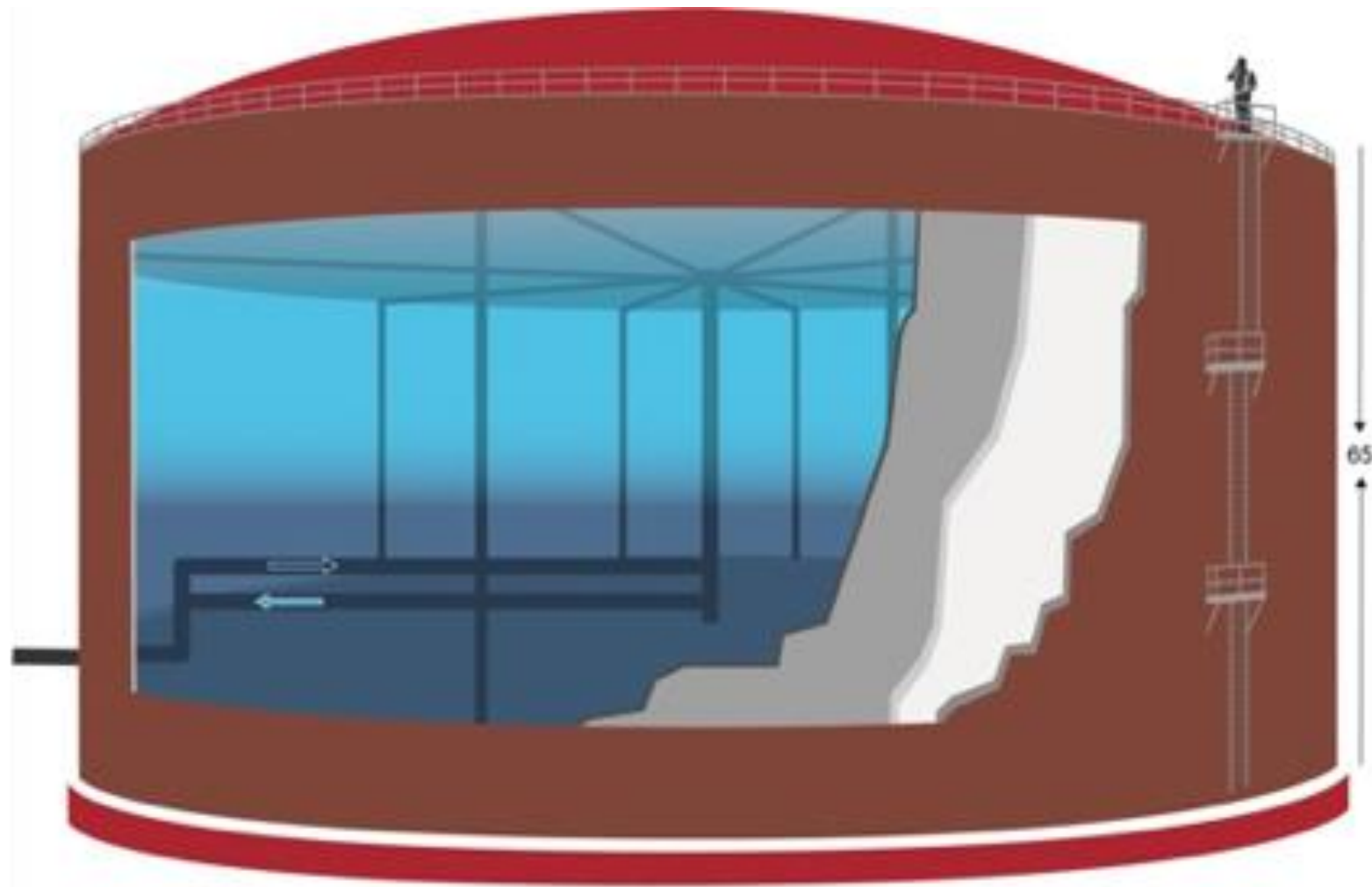


Multistack Centrifugal

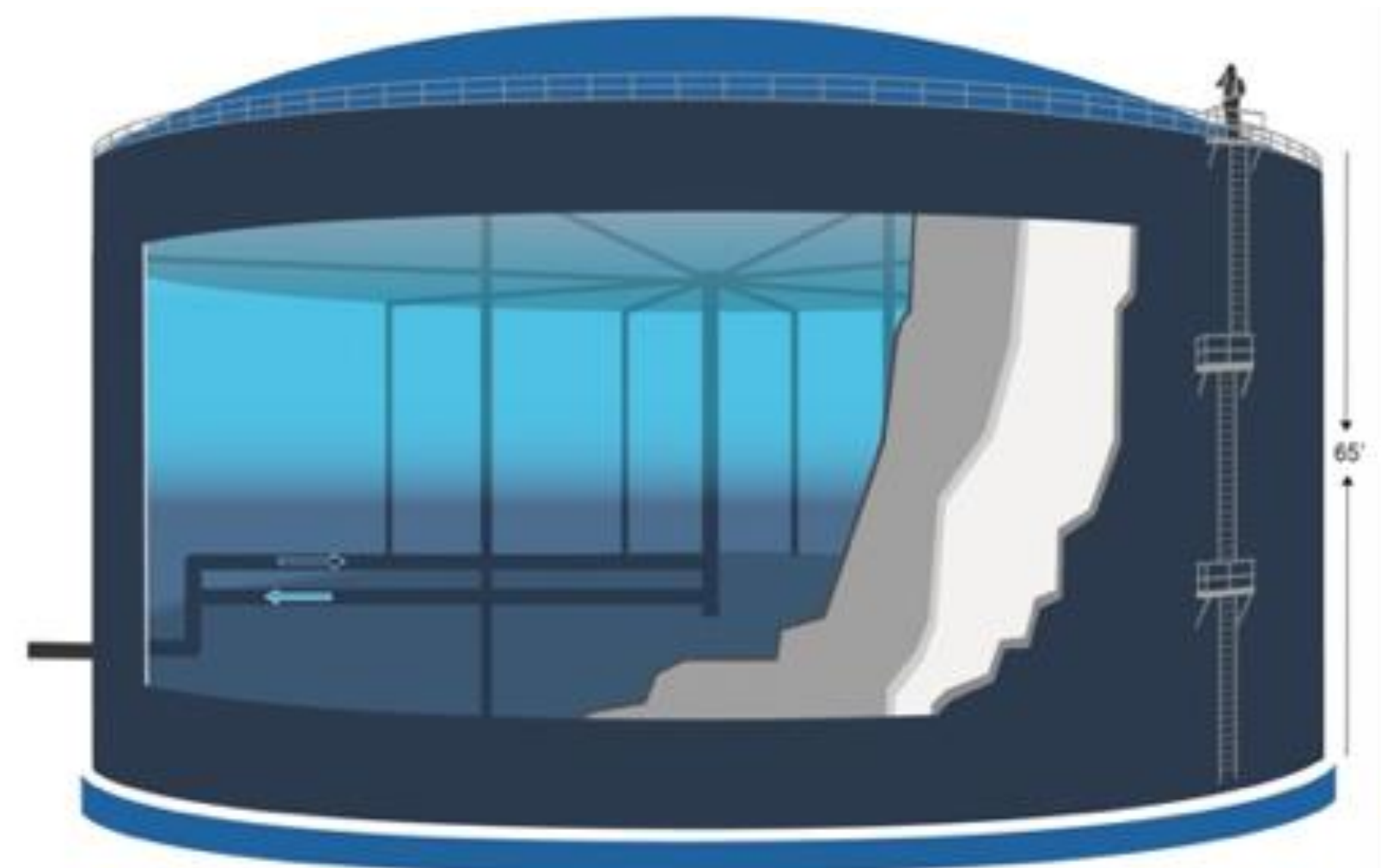


Trane Centravac

# Thermal Energy Storage



Hot thermal storage



Chilled thermal storage

# Heat Pump Chiller Technology



**ClimaCool**



**Waterfurnace Variable  
Speed Dual SCrew**



**Water furnace Modular  
Scroll**



**Trane RTWD**

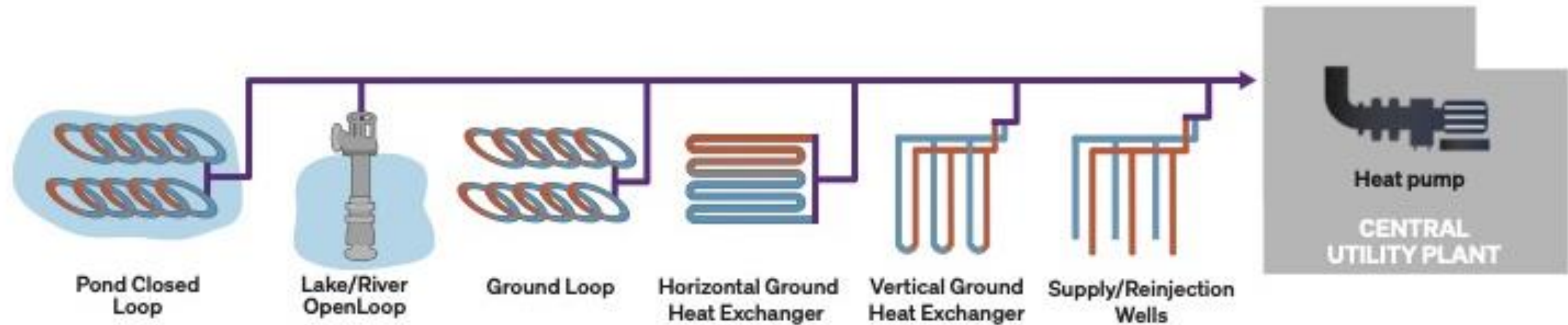


**Multistack Modular**

# Ground Source Heat Exchangers



# Ground Heat Exchanger Options





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# **ENERGY MASTER PLANS – CENTRAL TO REGIONAL BUILDING ELECTRIFICATION**

## **Q&A**

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